

Message Text

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UNCLAS JIDDA 1050

E.O. 11652: N/A

TAGS: BTIO, SA

SUBJECT: SAUDI HOTEL COMPANY, P.O. BOX 209, RIYADH, TENDERS
FOR THREE HOTELS

1. THE SAUDI HOTEL AND TOURIST ZONES COMPANY(ESTABLISHED
BY ROYAL DECREE 69 OF AUGUST 1975) IN AN EFFORT TO
SOLVE THE ACUTE SHORTAGE OF HOTEL SPACE IN RIYADH,
JIDDA AND DAMMAM, HAS DECIDED TO ESTABLISH HOTELS
IN EACH OF THE AFOREMENTIONED CITIES. THE HOTELS
ARE NOT TO HAVE LESS THEN 200 ROOMS.

2. THE FIRM HAS NOW PUBLISHED AN INVITATION TO HOTEL
BUILDING AND OPERATING FIRMS TO EXECUTE SUCH
PROJECTS ON A TURN-KEY BASIS IN FULL OR IN PART
AND REQUESTS OFFERS TO BE SENT TO THE CHAIRMAN OF
THE COMPANY AT THE ABOVE RIYADH ADDRESS.

3. CONDITIONS OF THE TENDER ARE:

A. EXECUTION OF PROJECT OF PROJECTS TO BE MADE
IN THE SHORTEST POSSIBLE TIME WITH A
MAXIMUM OF 12 MONTHS FROM THE DATE OF
CONTRACT AWARD.

B. DETAILED DRAWINGS AND SPECIFICATIONS FOR
THE PROPOSED PROJECTS SHOULD BE ATTACHED
TO BIDS. DEADLINE IS FEBRUARY 29, 1976.

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C. BIDS SHOULD CONTAIN STATEMENT OF COMPANY'S

EXPERIENCE AND PREVIOUS OPERATIONS IN THE
FIELD.

4. COMMENT: WHILE THESE CONDITIONS APPEAR UNREALISTIC
IN TERMS OF DEADLINES AND REQUIREMENTS, THEY
DEMONSTRATE THE URGENCY OF THE MATTER. WE FAIL
TO SEE HOW ANY RESPONSIBLE COMPANY INTERESTED IN
THE PROJECT CAN MEET THE ABOVE CONDITIONS
PUBLISHED FIRST ON FEBRUARY 6, 1976. FOR THIS
REASON WE BELIEVE DEADLINE WILL BE EXTENDED.
INTERESTED U.S. FIRMS SHOULD COMMUNICATE DIRECTLY
AS SOON AS POSSIBLE TO ESTABLISH GROUNDWORK FOR
ONWARD DISCUSSIONS.

SAUDI HOTEL COMPANY DOES NOT HAVE CABLE ADDRESS OR TELEX.
EMBASSY SUGGESTS THAT U.S. FIRMS SEND TELEGRAPHIC OFFERS TO EMBASSY
AT JIDDA FOR TRANSMITTAL TO THE SAUDI FIRM.
PORTER

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